



Intelligent Energy  Europe

D2.1 Inventory of existing relevant partner networks

Title: Inventory of existing relevant partner networks

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1 OBJECTIVE & CONTEXT

All the PMC members have considerable networks at their disposal. Most of them also conclude fleet owners and lease companies. Some of the partners have also international networks at their disposal.

These networks have been investigated for their complementarities and gaps in relation to the FLEAT objectives. The results of this inventory will be used as input for the networking strategy to be developed in task 2.2.

2 PROCEDURE

A format has been made to facilitate the inventory of the existing networks. This format has been sent to all the PMC members. Their input has been collected and analysed.

3 RESULTS

In table 4.1 an overview is given of the number of contacts per PMC member per type of fleet and for policy makers.

	Lease	Utility vehicles	Public transport	Public fleets	Policy makers
VITO	9	8	2	4	4
AEA	2	1	2	1	1
TRT	1	4	3	-	2
IPA SA	8	512	44	-	6
Geonardo	2	-	1	1	2
BAUM	*	*	-	*	-
SenterNovem	9	1	1	1	2
CRES	4	-	1	3	2
M21	5	-	2	2	2
BEMAG	2	-	50	3	-
RFOL	-	-	1	15	18
TOTAL	42	526	107	30	39

* BAUM cannot give names of companies as long as the collaboration in the FLEAT project (in pilot actions) is uncertain.

Table 4.1 Overview of number of contacts

In table 4.2 an overview is given of the number of international contacts.

	Lease	Utility vehicles	Public transport	Public fleets	Policy makers
VITO	1	1	-	-	-
AEA	-	-	-	-	-
TRT	-	2	-	-	-
IPA SA	-	2	-	6	1
Geonardo	-	-	-	-	-
BAUM	-	-	-	-	-
SenterNovem	1	1	-	-	-
CRES	-	-	-	-	-
M21	-	-	-	-	-
BEMAG	-	-	4	-	-
RFOL	-	-	-	-	-
TOTAL	2	6	4	6	1

Table 4.2 International contacts

In table 4.3 an overview is given of the existing networks.

	Networks	Type of organisation in networks	Type of contact
VITO	Platform Eco-Driving and Fleet management	Branch organisations, policy makers, ngo's, companies with lease fleets	In person, e-mail, meetings
AEA	Austrian Ecodriving network	Branch organisations, car manufacturers, companies with lease fleets	In person, e-mail, working together in projects
	Ecodriven project partners	Energy agencies, bus fleet	In person
TRT	Ricerche Trasporti	Transport operators, research centres, public bodies	Newsletter
IPA SA	-		
Geonardo	Bio fuel Marketplace Network	Umbrella project	In person, newsletter, working together in projects
BAUM	Members of the B.A.U.M. e.V.	Different German companies with own or lease fleets – from SME to large companies	The B.A.U.M. e.V. and the B.A.U.M. Consult GmbH are both partners of the B.A. U.M. network for a long time. They are working together in projects.
SenterNovem	Dutch Ecodriving network	Branch organisations, consumer organisations, lease companies, car manufacturers, companies with lease fleets	In person, newsletter, working together in projects
	European Ecodriven	Branch organisations	In person

	network		
CRES	-		
M21	Network built up by distribution of brochures on mobility management (1200 pieces distributed)		Brochure
	Network built up through the development of the tool "Mobitest" (10 companies involved)		Working together in project
BEMAG	-		
RFOL	Örebro county sustainable transport network	Municipalities, public transport company, public organisations	In person, working together in projects
	Stockholm-Mälars Region infrastructure and public transport planning	Regional authorities, national road and railway administration	In person
	Association of Swedish Regional Energy Agencies	Regional energy agencies	In person

Table 4.3 Existing networks

Detailed results of the inventory have been enclosed in Annex I – III.

4 CONCLUSIONS

- The consortium has in total 744 contacts which are relevant for the FLEAT project;
- The consortium has access to several relevant existing networks, this makes networking more efficient and effective;
- The number and type of contact varies between the partners;
- The foreseen number of pilots (31) seems to be realistic with the number of existing contacts;
- The number of contacts varies for the types of fleets. Some partners with foreseen pilots in these categories have few contacts in that field. The partners will ensure, either by making new contacts or by intensifying the few current contacts, that all necessary types of fleets are available for the pilots. Otherwise the spread of the types of fleets can become a problem.

Task 2.1 Inventory of existing networks

VITO

Name and short description of the network

	<i>networks</i>	<i>type of organisations in network</i>	<i>type of contact</i>
Vito	Platform Eco-Driving and Fleet management	Branch organisations, policy makers, ngo's, companies with lease fleets	In person, e-mail, meetings

Company names

national

	<i>Lease fleets</i>	<i>explanation</i>	<i>Utility vehicle fleets</i>	<i>explanation</i>	<i>Public transport fleets</i>	<i>explanation</i>	<i>Public fleets</i>	<i>explanation</i>
VITO	KBC Autolease	leasing company	MMM Fleet & business	monthly magazine for the fleet professional	De Lijn	Regional public transport	Flemish Government	
	MMM Fleet & business	monthly magazine for the fleet professional	Chamber of Commerce Flanders		MIVB	Regional public transport	City of Gent City of Antwerp	
	Leaseplan	leasing company	Belgacom	company with large fleet of utility vehicles			City of Bruges	
	Chamber of Commerce Flanders		TNT	postal and courier service				
	Belgacom	company with large lease fleet	Elia	company with large fleet of utility vehicles				
	Elia	company with large lease fleet	De Post	postal and courier service				
	De Post	company with large lease fleet	Veolia	company with large fleet of utility vehicles				
	ALD Automotive Toyota Motor Europe	leasing company car manufacturer	BESIX	company with large fleet of utility vehicles				

international

	<i>Lease fleets</i>	<i>explanation</i>	<i>Utility vehicle fleets</i>	<i>explanation</i>	<i>Public transport fleets</i>	<i>explanation</i>	<i>Public fleets</i>	<i>explanation</i>
VITO	MMM Fleet Europe	monthly magazine for the fleet professional	Veolia	company with large fleet of utility vehicles				

Task 2.1 Inventory of existing networks
AEA

Name and short description of the network

	networks	type of organisations in network	type of contact
AEA	Austrian ecodriving network	branche organisations, car manufacturers, companies with lease fleets	in person, e-mail, working together in projects
AEA	Ecodriven project partners	energy agencies, bus fleet	in person

Company names

national

	Lease fleets	explanation	Utility vehicle fleets	explanation	Public transport fleets	explanation	Public fleets
AEA	Leaseplan	leasing company	Delikommat		ÖBB Postbus Innsbrucker Verkehrsbetriebe	bus transport	ÖBB Betrieb bus transport
	Cargo Partners						

international

	Lease fleets	explanation	Utility vehicle fleets	explanation	Public transport fleets	explanation	Public fleets
AEA							

Task 2.1 Inventory of existing networks

TRT

Name and short description of the network

	<i>networks</i>	<i>type of organisations in network</i>	<i>type of contact</i>
TRT Trasporti e Territorio	Ricerche Trasporti	transport operators, research centers, public bodies	newsletter

Company names

national

	<i>Lease fleets</i>	<i>explanation</i>	<i>Utility vehicle fleets</i>	<i>explanation</i>	<i>Public transport fleets</i>	<i>explanation</i>
TRT Trasporti e Territorio	Teleparking Srl (www.teleparking.it)	Fleet management solutions	S.Pellegrino SpA/Nestlè Waters - (www.nestle- waters.com)	Bottled Mineral Waters	Tempi SpA (www.tempi.piacenza.it)	Public Transport Operator (urban and interurban services) - Province and Municipality of Piacenza
			Koinè	Road Freight Transport Operator	ATC Bologna (www.atc- bo.it)	Public transport operator of the municipality of Bologna
			AMSA (www.amsa.it) Cambianica (www.cambianica.com)	Waste disposal and management City of Milan Road Freight Transport Operator	ATB Bergamo	Public transport operator of the municipality of Bergamo

international

	<i>Lease fleets</i>	<i>explanation</i>	<i>Utility vehicle fleets</i>	<i>explanation</i>	<i>Public transport fleets</i>	<i>explanation</i>
TRT Trasporti e Territorio			S.Pellegrino SpA/Nestlè Waters - (www.nestle- waters.com)	Bottled Mineral Waters		

**Task 2.1 Inventory of existing networks
IPA**

Name and short description of the network

IPA	networks	type of organisations in network	type of contact
	None	None	

Name and short description of existing networks

national

	Lease fleets	explanation	Utility vehicle fleets	explanation	Public transport fleets
IPA	Europeennes Rent-A-Car S.R.L.	leasing company	GAV TRANS - Bucuresti		RAT Local Company for transport
	Primus Trans SRL	leasing company	Transgor Logistik	These are 8 examples of the in total 512 utility vehicle fleets of the IPA network. The total list is enclosed in Annex II	Autogara Craiova Nord
	Lex Rent-A-Car - Bucuresti	leasing company	Sc activ trans		Autogara Alba Iulia
	Promotor Services	leasing company	Agentia C O N D O R		Societatea De Transport Public S.A.
	Microtrans Unvers	leasing company	Ecoline SRL		Autogara Arad
	Andy Reisen	leasing company	SC FRISS TRAVEL		Compania De Transport Public
	Mouse Impex SRL	leasing company	Varexpres Cas De Expeditii Si Transporturi		Autogara Nord
	Trident BG COM SRL	leasing company	International Confort-tur S.R.L.		

international

	Lease fleets	explanation	Utility vehicle fleets	explanation	Public transport fleets
IPA		leasing company	TNT	postal and courier service	
			DHL	postal and courier service	

Task 2.1 Inventory of existing networks
Geonardo

Name and short description of the network

	<i>networks</i>	<i>type of organisations in network</i>	<i>type of contact</i> in person, newsletter, working together in projects
GEONARDO	Biofuel Marketplace Network	umbrella project	

Company names

national

	<i>Lease fleets</i>	<i>explanation</i>	<i>Utility vehicle fleets</i>	<i>explanation</i>	<i>Public transport fleets</i>	<i>explanation</i>
GEONARDO	Bawag-Leasing	leasing company			BKV	Budapest Transport Limited
	GE Fleetservices	leasing company				

Task 2.1 Inventory of existing networks

BAUM

Name and short description of existing networks

	<i>networks</i>	<i>type of organisations in network</i>	<i>type of contact</i>
B.A.U.M. Consult GmbH	Members of the B.A.U.M. e.V.	Different German companies (with own or lease fleets) - from SME to large companies	The B.A.U.M. e.V. and the B.A.U.M. Consult GmbH are both partners of the B.A.U.M. network for a long time. They are working together in projects.
	The network of companies that have participated / are participating in the eco-profit process in North-Rhine-Westfalia.	Small and medium enterprises of different branches.	The eco-profit process is managed by the B.A.U.M. Consult GmbH Hamm, which is a close partner of the B.A.U.M. Consult GmbH München and which is also partner of the B.A.U.M. network for a long time.
	B.A.U.M. Consult GmbH network of companies and communities that have worked together with B.A.U.M. Consult GmbH Munich over the last years in the field of sustainability.	Different municipalities, regions and companies.	Personal contact through the manager of B.A.U.M. Consult GmbH Munich.

Company names

As long as B.A.U.M. hasn't fixed the modalities of collaboration within the FLEAT project (pilot actions), B.A.U.M. cannot give details about the companies.

Task 2.1 Inventory of existing networks
SenterNovem

Name and short description of the network

	networks	type of organisations in network	type of contact
SenterNovem	Dutch ecodriving network	branche organisations, consumer organisations, lease companies, car manufacturers, companies with lease fleets	in person, newsletter, working together in projects
	European ECODRIVEN network	branche organisations	in person

Company names

national	Lease fleets	explanation	Utility vehicle fleets	explanation	Public transport fleets	explanation	Public fleets	explanation
SenterNovem	ALD Automotive	leasing company	TNT		Hermes (bus company)		Municipality of Arnhem	
	GE Capital Solutions	leasing company						
	ING Carlease	leasing company						
	Multilease	leasing company						
	Terberg Leasing	leasing company						
	Strix Lease	leasing company						
	Leaseplan	leasing company						

Task 2.1 Inventory of existing networks

CRES

Name and short description of existing networks

	<i>networks</i>	<i>type of organisations in network</i>	<i>type of contact</i>
CRES	none		

Company names

national

	<i>Lease fleets</i>	<i>explanation</i>	<i>Utility vehicle fleets</i>	<i>explanation</i>	<i>Public transport fleets</i>	<i>explanation</i>	<i>Public fleets</i>	<i>explanation</i>
CRES	TNT Skypack	postal and courier service			ETHEL	bus company	Public Power Cooperation PPC S.A. Municipality of Athens	
	Janssen-Cillag	leasing company					Municipality of Amaroussion	
	Johnson & Johnson Leaseplan -Greece	leasing company leasing company						

Task 2.1 Inventory of existing networks

M21

Name and short description of the network

	<i>networks</i>	<i>type of organisations in network</i>	<i>type of contact</i>
M21	network built up by distribution of brochure on mobility management (1200 pieces distributed) network built up through the development of the tool "Mobitest" (10 companies involved)		brochure working together in project

Company names

national

	<i>Lease fleets</i>	<i>explanation</i>	<i>Utility vehicle fleets</i>	<i>explanation</i>	<i>Public transport fleets</i>	<i>explanation</i>
M21	KBC Autolease ALD Automotive				De Lijn MIVB	
	GATES Siemens Dexia					

international

	<i>Lease fleets</i>	<i>explanation</i>	<i>Public transport fleets</i>	<i>explanation</i>
M21				

Task 2.1 Inventory of existing networks

Name and short description of existing networks

	<i>networks</i>	<i>type of organisations in network</i>	<i>type of contact</i>
BEMAG	none		

Organisation names

national

	<i>Lease fleets</i>	<i>explanation</i>	<i>Utility vehicle fleets</i>	<i>explanation</i>	<i>Public transport fleets</i>	<i>explanation</i>	<i>Public fleets</i>	<i>explanation</i>
BEMAG	Bawag PSK Sparkassen Leasing	leasing company leasing company			Niggbus Loackertours Landecker Verkehrsges.	bus companies	Innsbrucker Verkehrsbetri ebe Salzburg AG Stadtwerke Klagenfurt	

international

	<i>Lease fleets</i>	<i>explanation</i>	<i>Utility vehicle fleets</i>	<i>explanation</i>	<i>Public transport fleets</i>	<i>explanation</i>	<i>Public fleets</i>	<i>explanation</i>
BEMAG					Geldhauser Baumann Ettenhuber Wiesbus	bus companies		
					about 50 bus-companies in Germany			

Task 2.1 Inventory of existing networks

RFOL

Name and short description of existing networks

	<i>networks</i>	<i>type of organisations in</i>	<i>type of contact</i>
RFOL	Örebro county sustainable transportation network	municipalities, public transport company, public organisations	in person, working together in projects
	Stockholm-Mälardalen Region infrastructure and public transport planning	regional authorities, national road and railway administration	in person
	Association of Swedish Regional Energy Agencies	regional energy agencies	in person

Company names

national

	<i>Lease fleets</i>	<i>Utility vehicle fleets</i>	<i>Public transport fleets</i>	<i>explanation</i>	<i>Public fleets</i>	<i>explanation</i>
RFOL			Länstrafiken Örebro	Public transport company	Municipality of Örebro Municipality of Kumla Municipality of Askersund Municipality of Hällefors Municipality of Degerfors Municipality of Karlskoga Municipality of Lekeberg Municipality of Ljusnarsberg Municipality of Laxå Municipality of Hallsberg Municipality of Nora Municipality of Lindesberg	owned by four of the municipals listed above, technical issues
					Bergslagens kommunalteknik Örebro County Administrative Board Örebro County Council	

Appendix II: Network Utility vehicle fleets (national) of IPA

Company name	County	City	Activity field
GAV TRANS - Bucuresti - BUCURESTI	BUCURESTI	BUCURESTI	international transport for persons
Transgor Logistik	IASI	IASI	international transport for persons
Sc activi trans	CLUJ	CLUJ-NAPOCA	international transport for persons
Agentia C O N D O R	BACAU	BACAU	international transport for persons
Ecoline SRL	BRASOV	BRASOV	international transport for persons
SC FRISS TRAVEL	DOLJ	CRAIOVA	international transport for persons
VAREXPRES CAS DE EXPEDITII SI TRANSPORTURI INTERNATIONALE	BIHOR	ORADEA	international transport for persons
CONFORT-TUR S.R.L.	PRAHOVA	PLOIESTI	persons
MERCUR INTERNATIONAL S.R.L.	CARAS-SEVERIN	RESITA	persons
ALERT S.R.L.	CARAS-SEVERIN	RESITA	persons
EXTRANS S.R.L.	CARAS-SEVERIN	RESITA	persons
SORCETI RESITA TRANS S.R.L.	CARAS-SEVERIN	RESITA	persons
TOUROPA S.R.L.	DOLJ	CRAIOVA	persons
ALFA&OMEGA COMEXIM S.R.L.	DOLJ	CRAIOVA	persons
EU-LOR TRANS S.R.L.	DOLJ	CRAIOVA	persons
OLTENIA TOUR	DOLJ	CRAIOVA	persons
AGENTIA DE TURISM MARMARA	ALBA	ALBA IULIA	persons
CHRISTINE TOUR S.R.L.	MURES	TG MURES	persons
LAVINIA TIMEX S.R.L.	MURES	TG MURES	persons
SULT DANALEX S.N.C.	PRAHOVA	PLOIESTI	persons
BON TOURS S.R.L.	SIBIU	SIBIU	persons
MERIDIAN SIB S.R.L.	SIBIU	SIBIU	persons
HAPPY TRAVEL AGENCY S.R.L.	SIBIU	SIBIU	persons
DENIZ TOUR	SATU MARE	SATU MARE	goods
CATATRANS S.R.L.	DOLJ	CRAIOVA	goods
SAVLEX S.R.L.	DOLJ	CRAIOVA	goods
ANIWIL IMPEX S.R.L.	DOLJ	CRAIOVA	goods
CARSPEED S.R.L.	DOLJ	CRAIOVA	goods
CRAI-HANN INTERNATIONAL S.R.L.	DOLJ	CRAIOVA	goods
LAMINCEA IMPEX S.R.L.	DOLJ	CRAIOVA	goods
TRANS CARPATHIA S.R.L.	DOLJ	CRAIOVA	goods
VER MAR COM S.R.L.	DOLJ	CRAIOVA	goods
ARDEALUL TRANSPORT S.R.L.	ALBA	ALBA IULIA	goods
DOMIN TRANS S.R.L.	ALBA	ALBA IULIA	goods
FMINTERNATIONAL S.R.L.	ALBA	ALBA IULIA	goods
TRANS ALPROM INTERNATIONAL S.A.	ARGES	PITESTI	goods
SMART DISTRIBUTION RO S.R.L.	ARGES	PITESTI	goods
LOGITRANS MOND S.R.L.	ARGES	PITESTI	goods
CARGO LOGISTIK S.A.	ARGES	PITESTI	goods
AGEXIM TRANS S.A.	ARGES	PITESTI	goods
AMICII WEST PLAST 2003 S.R.L.	ARGES	PITESTI	goods
COMPLET DAROX S.R.L.	ARGES	PITESTI	goods
MONDIMPEX NIMBUS S.R.L.	ARGES	PITESTI	goods
PGM TRANS 2005 S.R.L.	ARGES	PITESTI	goods
TUDORTRANS 3000 S.R.L.	ARGES	PITESTI	goods
MON SPEDITION 2005 S.R.L.	ARGES	PITESTI	goods
STYLEXIM 2000 S.R.L.	ARGES	PITESTI	goods
TRANS SANEDO S.R.L.	ARGES	PITESTI	goods
ADI TRANS EUROPEAN S.R.L.	ARGES	PITESTI	goods
AIM MAXIM CARGO S.R.L.	ARGES	PITESTI	goods
ALBERT COMIMPEX S.R.L.	ARGES	PITESTI	goods
ASTRA S.A.	ARGES	PITESTI	goods
ASTRA S.A.	ARGES	PITESTI	goods
BADY PROD TRANS S.R.L.	ARGES	PITESTI	goods
BONISA BIS S.R.L.	ARGES	PITESTI	goods
CAS-ROM S.R.L.	ARGES	PITESTI	goods
COM DIVERS AUTO RO S.A.	ARGES	PITESTI	goods
DANIELE TRADING COM S.R.L.	ARGES	PITESTI	goods
DRAGAN S.R.L.	ARGES	PITESTI	goods
VITRANS S.R.L.	BACAU	BACAU	goods
MARA SERVICII S.R.L.	BACAU	BACAU	goods
BLIA IMPEX S.R.L.	BACAU	BACAU	goods
BORONEA S.R.L.	BACAU	BACAU	goods
GIMDAN SPED	BACAU	BACAU	goods
LOGISTIC INVEST S.A.	BACAU	BACAU	goods
RAD-TRANS S.R.L.	BACAU	BACAU	goods
SIMTRANS INTERNATIONAL S.R.L.	BACAU	BACAU	goods
C.N. INTERNATIONAL TRANSPORT S.R.L.	BIHOR	ORADEA	goods
ROMTRANS S.A.-AGENTIA ORADEA	BIHOR	ORADEA	goods
LIMET TRANSPED S.R.L.	BIHOR	ORADEA	goods

Appendix III: Network Public transport fleets (national) of IPA

Company name	County	City	Activity field
RAT Local Company for transport	ROMANIA	CRAIOVA	municipality, transport
AUTOGARA CRAIOVA NORD	DOLJ	CRAIOVA	persons
AUTOGARA ALBA IULIA	ALBA	ALBA IULIA	persons
SOCIETATEA DE TRANSPORT PUBLIC S.A.	ALBA	ALBA IULIA	persons
AUTOGARA ARAD	ARAD	ARAD	persons
COMPANIA DE TRANSPORT PUBLIC	ARAD	ARAD	persons
AUTOGARA NORD	ARGES	PITESTI	persons
AUTOGARA SUD	ARGES	PITESTI	persons
AUTOGARA ORADEA	BIHOR	ORADEA	persons
AUTOGARA BISTRITA	BISTRITA-NASAUD	BISTRITA	persons
AUTOGARA BOTOSANI	BOTOSANI	BOTOSANI	persons
AUTOGARA 1 BRASOV	BRASOV	BRASOV	persons
AUTOGARA 2 BRASOV	BRASOV	BRASOV	persons
AUTOGARA 3 BRASOV	BRASOV	BRASOV	persons
REGIA AUTONOMA DE TRANSPORT	BRASOV	BRASOV	persons
AUTOGARA BANEASA	BUCURESTI	BUCURESTI	persons
AUTOGARA FILARET	BUCURESTI	BUCURESTI	persons
AUTOGARA GRIVITA	BUCURESTI	BUCURESTI	persons
AUTOGARA INTERNATIONALA RAHOVA SA	BUCURESTI	BUCURESTI	persons
AUTOTRANS CALATORI FILARET SA	BUCURESTI	BUCURESTI	persons
AUTOTRANS CALATORI MILITARI SA	BUCURESTI	BUCURESTI	persons
R.A.T.B.	BUCURESTI	BUCURESTI	persons
AUTOGARA BUZAU SUD	BUZAU	BUZAU	persons
AUTOGARA CALARASI	CALARASI	CALARASI	persons
SIDER TRACKS 2000 S.R.L.	CALARASI	CALARASI	persons
AUTOGARA RESITA	CARAS-SEVERIN	RESITA	persons
AUTOGARA CLUJ-NAPOCA	CLUJ	CLUJ-NAPOCA	persons
AUTOGARA CONSTANTA SUD	CONSTANTA	CONSTANTA	persons
R.A.T.C. CONSTANTA	CONSTANTA	CONSTANTA	persons
AUTOGARA TARGOVISTE	DAMBOVITA	TIRGOVISTE	persons
AUTOGARA GIURGIU	GIURGIU	GIURGIU	persons
AUTOGARA TARGU JIU	GORJ	TARGU JIU	persons
AUTOGARA MIERCUREA CIUC	HARGHITA	MIERCUREA	persons
AUTOGARA SLOBOZIA	IALOMITA	SLOBOZIA	persons
AUTOGARA BAIA MARE	MARAMURES	BAIA MARE	persons
AUTOGARA DROBETA TURNU SEVERIN	MEHEDINTI	DROBETA-	persons
	MURES	TG MURES	persons
AUTOGARA PIATRA NEAMT	NEAMT	PIATRA-NEAMT	persons
AUTOGARA SLATINA	OLT	SLATINA	persons
AUTOGARA SIBIU	SIBIU	SIBIU	persons
AUTOGARA FOCSANI	VRANCEA	FOCSANI	persons
AUTOGARA VASLUI	VASLUI	VASLUI	persons
AUTOGARA RAMNICU VALCEA	VALCEA	RAMNICU	persons
AUTOGARA SUCEAVA	SUCEAVA	SUCEAVA	persons